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# **UNISPHERE OVERSEAS: TECHNICAL RIGOR AND GLOBAL STRATEGIC VISION**

High-level strategic and operational consulting in energy and natural resources.

# A comprehensive consulting platform with global execution from Spain.

## IDENTITY

Spanish commercial company. Independent advisor with no trading activity or asset ownership. Neutrality and exclusive alignment with the client's interests.

## GEOGRAPHIC SCOPE

Highly complex cross-border projects in Europe, Africa, the Middle East, and Asia. Proven capability to operate in challenging jurisdictions.

## FOCUS AREAS

- Oil & Gas (Upstream & Downstream)
- LNG (Small & Mid-Scale)
- Infrastructure and Terminals
- Strategic Minerals

**We transform technical and geopolitical complexity into actionable decisions.**



### **No Conflict of Interest**

Radical independence to act with total neutrality. Our only commitment is to the success and viability of the client's project.



### **International Vocation**

Expert management of technical and regulatory risks in complex jurisdictions, ensuring stability and legal certainty.



### **Senior Focus**

Strategic, technical, and operational consulting oriented towards critical results and high-impact decision-making.

# Strategic intervention at critical moments of the investment cycle.

## ENTRY POINT

### Moment of Intervention

We enter during **Pre-FID** phases, when projects are blocked, or when investments face critical risks to their viability.

## SPECIFIC ROLE

### Deep Diagnosis

Comprehensive **technical, operational, and geopolitical** assessment to identify root causes of project stagnation or risk.

## DECISIONS

### Enabled Actions

Facilitating **CAPEX/OPEX optimization**, risk mitigation strategies, and structural asset restructuring.

## OUTCOME

### Clear Determination

A well-founded executive decision: **Go / No-Go / Strategic Restructuring** of the asset or investment.

# Technical and financial optimization throughout the hydrocarbon lifecycle.

## UPSTREAM

Analysis of **reserves and production profiles**. Optimization of development CAPEX and production OPEX. Strategic restructuring of projects facing critical technical or financial deviations.

## DOWNSTREAM

Evaluation of **refining margins** and supply chain optimization. Asset modernization and adaptation for the energy transition, focusing on operational excellence and bottleneck elimination.





# LNG Small & Mid-Scale: Mitigating critical errors before they become irreversible.



## SCALABILITY

### Avoiding Oversizing

Rigorous evaluation of real demand and technical scalability to prevent stranded assets and capital inefficiency in Small-Scale projects.

## SUPPLY CHAIN

### Robust Logistics

Design of integrated supply chains—from liquefaction to regasification—ensuring operational continuity and preventing logistical failures.

## VIABILITY

### Critical Decisions

Expert technology selection and structuring of offtake contracts to ensure the long-term financial viability of the investment.

# From regulatory conception to excellence in operational optimization.

## CRITICAL ASSETS

### Terminals and Storage

Specialized consulting for **oil, refined products, gas, and LNG terminals**. We ensure assets meet international safety and efficiency standards.

## ENERGY LOGISTICS

### Strategic Infrastructure

Optimization of **port infrastructure and strategic storage** facilities to enhance supply chain resilience and market responsiveness.

## LIFECYCLE MANAGEMENT

### End-to-End Coverage

Comprehensive support from the **conceptual and regulatory phase** through to the continuous optimization of daily operations.



# Navigating country risk and legal stability in complex markets.

## GEOPOLITICAL RISK

### Stability and Supply Security

In-depth evaluation of **political stability** and supply security in Africa and Asia. Scenario projection to safeguard investments against sudden regulatory shifts.

## OPERATIONAL REALITIES

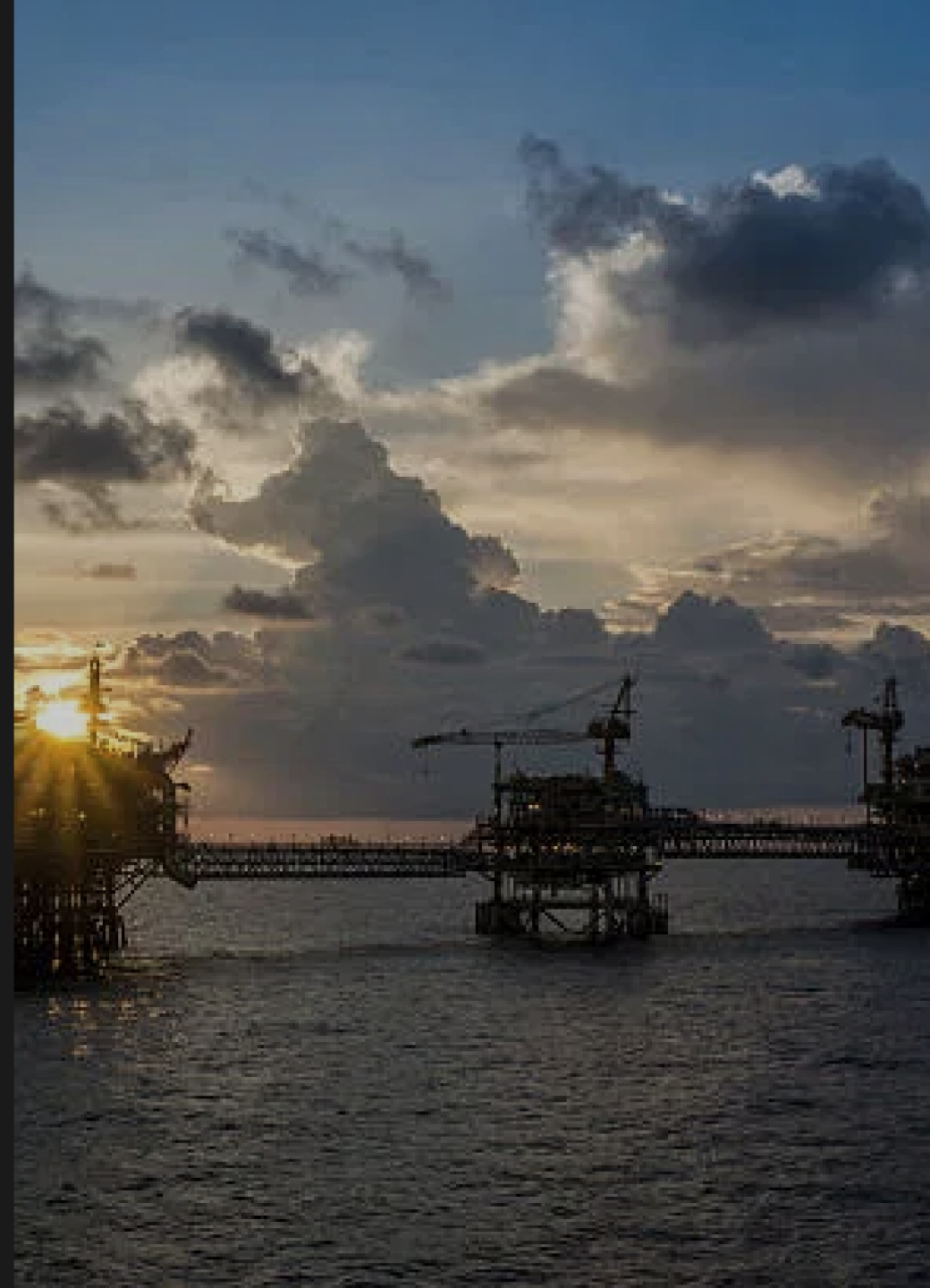
### Logistics in Challenging Environments

Expert management of **export chains** and field logistics. Bridging the gap between theoretical planning and ground-level operational execution.

## LEGAL GUARANTEE

### Regulatory Frameworks

Strategic advice on **licenses and regulatory compliance** to ensure long-term investment protection and operational continuity.





# European governance with global deployment and execution capability.

## THE STANDARD

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### Regulatory Compliance

Operations fully compliant with **Spanish and European commercial regulations**. We maintain the highest standards of confidentiality, ethics, and corporate compliance in every engagement.

## THE EXECUTION

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### Global Deployment

Proven capability for **real deployment on the ground** in Africa, the Middle East, and Asia. We bridge the gap between international standards and local operational realities.

# Strategic vision backed by decades of operational realism.

## Management

Senior professionals who provide **viable, not theoretical, solutions**. Decades of experience in high-level decision-making for global energy assets.

## Engineering & EPC

Deep technical knowledge in **project design and execution**. Expertise in overseeing complex EPC contracts and ensuring technical integrity.

## Logistics

Real experience in the **management of complex infrastructures** and cross-border supply chains in challenging geopolitical environments.

# A long-term strategic partner for key players in the global energy sector.

## Energy Companies

Technical and strategic advisory for Majors and NOCs in asset optimization and cross-border risk management.

## Utilities & Industrial Groups

Support in structuring energy supply projects and modernizing critical infrastructure assets.

## Investment Funds

Advanced technical and operational due diligence for infrastructure and private equity funds in energy assets.

## Public Entities & Governments

Consulting on regulatory frameworks, supply security, and the development of strategic natural resources.

## Project Developers

Strategic coordination between engineering firms, technology providers, and financiers for complex projects.

*We operate under a model of mutual trust, acting as the essential strategic partner for global energy development.*

# Why Unisphere: **Independence, Rigor, and Results.**

## **Real Independence**

Total absence of commercial conflicts of interest. Our only success metric is the **protection of the client's capital**.

## **Technical Soundness**

Extreme rigor in engineering and operations, transforming complex data into **actionable intelligence**.

## **Discretion and Confidentiality**

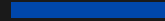
Expert management of sensitive information in high-exposure **geopolitical and competitive environments**.

## **Strategic Relationships**

Long-term orientation and commitment to **asset viability** throughout its entire lifecycle.

## **Decision-Making Capability**

We enable critical **Go / No-Go / Restructuring** decisions with an unshakeable technical foundation.



**UNISPHERE OVERSEAS, S.L.**

SPAIN